

KATHMANDU UNIVERSITY
End Semester Examination
January, 2025

Marks Scored:

Level : B.Sc.

Year : IV

Exam Roll No. :

Time: 30 mins.

Course : MGTS 403

Semester : I

F. M. : 10

Registration No.:

Date : 27-jan-025

SECTION "A"

[20Q. × 0.5 = 10 marks]

Choose the most appropriate answer from the given alternatives and encircle.

1. MBO was developed by _____.
a. Peter Drucker b. Chester Bernard c. Henry Fayol d. Max Weber
2. Telling people what to do is _____.
a. Directing b. Motivating c. Supervision d. Planning
3. Performance appraisal serves as a basis for _____.
a. Training b. Promotion c. Performance d. Staffing
4. The number of subordinates that a manager can manage is called _____.
a. Delegation b. Span of Management
c. Development d. Management
5. Organizational decisions are made by _____.
a. Directors b. Managers
c. Managing directors d. Customers
6. A _____ consists of a number of projects.
a. Schedule b. Program c. Budget d. Event
7. Total quality management focuses on _____.
a. Customer satisfaction b. Profit maximization
c. Improve efficiency d. High productivity
8. Which among the following is a single use plan?
a. Objectives b. Rules c. Policies d. Budget
9. _____ is the point at which there is no profit or no loss?
a. Maximum profit point b. Break-even point
c. Minimum loss point d. Break down point
10. Which theory explains that there are two separate factors influence motivation?
a. Adam's Equity theory b. Herzberg's hygiene theory
c. Maslow's need hierarchy theory d. McGregor's Theory X and Theory Y

11. Identification and grouping of activities to be undertaken and assigning them to different departments is _____.
- a. Planning b. Directing c. Organizing d. Coordinating
12. Centralization refers to _____.
- a. Retention of decision making authority
b. Dispersal of decision making authority
c. Creating divisions as profit centers
d. Opening new centers of branches
13. Which among the following statement relating to leadership is false?
- a. Leadership is a process of influence b. Leadership is goal oriented
c. Leadership is bossism d. A leader must have followers
14. Which of the following statement is true?
- a. There is scope for specialization in line Organization
b. It is difficult to fix responsibility in line Organization
c. The line of authority in line Organization is vertical
d. Line Organization is only suitable for large-scale operation
15. _____ are goals established to guide the efforts of the company and each of its components.
- a. Objectives b. Strategy c. Policies d. Procedure
16. Planning process begins with _____.
- a. Setting objectives b. Identity alternatives
c. Developing planning premise d. Selecting alternatives
17. _____ is defined as the functions of getting things done through people.
- a. Management b. Science c. Art d. Discipline
18. Top management consists of _____.
- a. Financial managers b. Sales manager
c. Personnel manager d. Board of Directors and Chief Executives
19. Which of the following is not a Management Principle?
- a. Order b. Equity c. Discipline d. Cooperation
20. _____ is concerned with developing the employees in the present job.
- a. Man power planning b. On-the-job training
c. Job Description d. Job rotation